

RELATIONSHIPS LONG AFTER THE SALE ENGINEERED SOLUTIONS FOR EVERY OEM'S NEEDS



Let StateWide's experts go to work for you. Their top manufacturing, management and sales team has a combined 75 years of experience in transportation window and door engineering. All of this expertise means you're getting the best windows on the market, made to your specifications, to fit your product line and enhance your bottom line.

"I think it's StateWide Windows culture of service, integrity and quality that has attracted so many fine transport window and door engineering experts to our company," says Director of Operations

Doug Eberlien. "Most of our sales and operations managers have a deeper background in engineering than they have in sales or manufacturing. So, they've seen firsthand how the volume window producers make mistakes by cutting corners—because they've worked for many of them."

Eberlein explains that StateWide avoids these mistakes in two distinct ways. "The first is not compromising quality with inferior components that may be cheaper to build but will not hold up down the road. We understand that our OEMs thrive on the long-term relationships they build with their dealer bodies. Customer satisfaction by the end-user is key to their success."

"The second mistake is trying to produce one cookie cutter window or door product to meet the needs of all OEMs. Here at StateWide, we pride ourselves in treating each of our OEM customers as individuals with distinct engineering and manufacturing needs. It's our job to make sure the windows and doors we build meet the exacting demands of each RV, trailer, motorhome or bus manufacturer. Our goal is to engineer solutions that improve our clients' products."

